

To Whom It May Concern:

For five years, ING Investment Management, L.L.C. has been utilizing Prorizon Corporation for outsourced purchasing and fulfillment of its Information Technology equipment. This equipment ranges from our standard HP desktop PCs to Cisco LAN/WAN devices to Compaq enterprise servers and DLT tape drives.

The benefits we have experienced in using Prorizon are:

- ❖ The easy to use and intuitive Internet procurement system
- ❖ Online order tracking and status
- ❖ A 97.5%+ delivery record within 1 – 5 business days
- ❖ Their ability to take orders from our Ariba system
- ❖ Internet system change requests are completed within 3 – 5 business days

More importantly, Prorizon is forward thinking and solves our “real world” business problems. For example, recently they implemented their Mobile Asset Control (MAC) system. It provides us the ability to track the receipt, prep and installation of our assets of value using our iPAQ PDA's and barcode scanner sleds. The information is electronically transmitted to their system where it links our PO's with our internal order fulfillment. This ability helps us get a handle on our end user satisfaction with delivery schedules.

After fulfillment, the MAC system is used to classify and identify our assets for chargeback purposes. It's also used to track asset movements, perform inventories and document equipment disposal. The MAC system is used in conjunction with our in-house asset management system to provide us an up to the minute picture of our inventory. Now, from the moment we decide to purchase an asset to the day it becomes obsolete or its disposed of, we can track its entire history.

The support we receive from Prorizon's unique service model has saved us a significant amount of money and time while improving our end user's level of satisfaction. If your company wants to cut costs and improve its operations, I would highly recommend Prorizon's services.

Sincerely,



Mark Kolodzej
Director, Information Technology